## **Entrepreneurial Engagement Manager**

Black Business Initiative - Halifax, NS

Reporting to the Director, Entrepreneurship, the Entrepreneurship Engagement Manager (EEM) will act as a point of contact between the Black Business Initiative and its clients and will be responsible for delivering BBI's programs. In addition to working with clients in the preparation and development of business plans, the EEM will assist clients in accessing business funding and implementing their business plan(s). The EEM will act as an account manager and manage client performance through the various stages of entrepreneurial development. As the main point of contact in their designated region, the EEM will oversee business development across the assigned client group.

## **Qualifications and Key Competencies:**

The minimum qualifications required to perform this role include; a university degree or college diploma in business administration, commerce, economics, finance, marketing, or a related field; at least 2-3 years' experience within the financial, commercial lending industry, or government sectors, or similar organization; and a valid Nova Scotian driver's license with ability to travel throughout the province as required. Strong relationship building skills; a strong customer/client focus; excellent analytical skills; strong computer skills.

Salary: Commensurate with experience

## To Apply:

Forward your application indicating the job position you are applying for in the subject line of the email by July 31st, 2018 at 5:00 pm.

bbi@bbi.ns.ca

## Emma Beukema



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