

WANTED – SALES AGENT TO WORK ON COMMISSION ONLY

JOB DETAILS:

The Sales Agent will report directly to the Sales Manager and in her absence the Sales Agent will report to the Finance Manager.

The Sales Agent will be responsible for generating the income for the radio station CFTA 107.9 fm; from advertising sales and sponsorships.

The Sales Agent will be given a territory to do sales in. The territory will be Westmoreland County, New Brunswick including Sackville, Moncton, Dieppe and Riverview.

The Sales Agent must also expect an element of routine administrative work; maintaining records, producing reports and forecasts; and to assist, the financial manager, with the resolution of problems regarding payments and revenue collection.

The Sales Agent will also assist in fundraising by getting sponsorships for special events and by coming up with creative ways to fundraise for the station.

COMPENSATION: The Sales Agent will work for 10% commission on all sales and sponsorships.

Must have own transportation and cell phone.

Please send resume and cover letter to: CFTA Chairperson at emeryvine@gmail.com **Or** drop off a resume and cover letter at the CFTA studios for the Chairperson – 80 Church Street in Amherst.

No phone calls please.